#### Translation

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# **Summary of Consolidated Financial Results** for the Nine Months Ended December 31, 2020 (Based on Japanese GAAP)

February 9, 2021

Company name: Musashi Seimitsu Industry Co.,Ltd.

Stock exchange listing: Tokyo, Nagoya

Stock code: 7220 URL http://www.musashi.co.jp

Representative: President & CEO Hiroshi Otsuka

Executive Officer General Manager of Inquiries:

Shinichi Takahashi TEL 0532-25-8111 Finance & Accounting Div.

Scheduled date to file Quarterly Securities Report: February 9, 2021

Scheduled date to commence dividend payments:

Preparation of supplementary material on quarterly financial results: Yes

Holding of quarterly financial results meeting: Yes (for institutional investors and analysts)

(Amounts less than one million yen are rounded down)

1. Consolidated financial results for the nine months ended December 31, 2020 (from April 1, 2020 to December 31, 2020)

#### (1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

|                                     | Net sales       |        | Operating profit |        | Ordinary profit |        | Profit attributable to owners of parent |        |
|-------------------------------------|-----------------|--------|------------------|--------|-----------------|--------|-----------------------------------------|--------|
|                                     | Millions of yen | %      | Millions of yen  | %      | Millions of yen | %      | Millions of yen                         | %      |
| Nine months ended December 31, 2020 | 142,740         | (21.5) | 2,308            | (64.5) | 2,469           | (62.8) | 2,544                                   | (41.6) |
| Nine months ended December 31, 2019 | 181,870         | (5.7)  | 6,502            | (43.1) | 6,631           | (44.2) | 4,353                                   | (45.3) |

|                                     | Earnings per share | Diluted earnings per share |
|-------------------------------------|--------------------|----------------------------|
|                                     | Yen                | Yen                        |
| Nine months ended December 31, 2020 | 39.02              | -                          |
| Nine months ended December 31, 2019 | 66.83              | =                          |

### (2) Consolidated financial position

|                         | Total assets    | Net assets      | Equity ratio | Net assets per share |
|-------------------------|-----------------|-----------------|--------------|----------------------|
|                         | Millions of yen | Millions of yen | %            | Yen                  |
| As of December 31, 2020 | 210,870         | 87,301          | 36.2         | 1,170.54             |
| As of March 31, 2020    | 207,333         | 82,511          | 34.5         | 1,096.20             |

#### 2. Cash dividends

|                                       |                 | Annual dividends per share |                 |                 |       |  |  |
|---------------------------------------|-----------------|----------------------------|-----------------|-----------------|-------|--|--|
|                                       | 1st quarter-end | 2nd quarter-end            | 3rd quarter-end | Fiscal year-end | Total |  |  |
|                                       | Yen             | Yen                        | Yen             | Yen             | Yen   |  |  |
| Year ended March 31, 2020             | -               | 21.00                      | _               | 10.50           | 31.50 |  |  |
| Year ending March 31, 2021            | -               | 5.00                       | -               |                 |       |  |  |
| Year ending March 31, 2021 (Forecast) |                 |                            |                 | 20.00           | 25.00 |  |  |

3. Forecast of consolidated financial results for the year ending March 31, 2021 (from April 1, 2020 to March 31, 2021)

Percentages indicate year-on-year changes

|           | Net sales       |        | Operating pr    | ofit   | Ordinary pro    | ofit   | Profit attributa owners of pa |   | Earnings per share |
|-----------|-----------------|--------|-----------------|--------|-----------------|--------|-------------------------------|---|--------------------|
|           | Millions of yen | %      | Millions of yen | %      | Millions of yen | %      | Millions of yen               | % | Yen                |
| Full year | 200,000         | (15.4) | 5,000           | (31.4) | 5,100           | (28.3) | 4,200                         | _ | 64.41              |

#### 4. Notes

(1) Changes in significant subsidiaries during the nine months ended December 31, 2020 (changes in specified subsidiaries resulting in the change in scope of consolidation):

No

No

(2) Application of special accounting methods for preparing quarterly consolidated financial statements: Yes

(3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements

Changes in accounting policies due to revisions to accounting standards and other regulations:

No Changes in accounting policies due to other reasons:

No Changes in accounting estimates:

Restatement of prior period financial statements:

#### (4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

| Total number of issued shares at the end o                                                    | the period (merdding treas         | sury situres)                       |                   |  |  |
|-----------------------------------------------------------------------------------------------|------------------------------------|-------------------------------------|-------------------|--|--|
| As of December 31, 2020                                                                       | 65,258,601 shares                  | As of March 31, 2020                | 65,184,001 shares |  |  |
| Number of treasury shares at the end of the                                                   | e period                           |                                     |                   |  |  |
| As of December 31, 2020                                                                       | 17,558 shares As of March 31, 2020 |                                     | 17,470 shares     |  |  |
| Average number of shares during the period (cumulative from the beginning of the fiscal year) |                                    |                                     |                   |  |  |
| Nine months ended December 31, 2020                                                           | 65,208,835 shares                  | Nine months ended December 31, 2019 | 65,144,977 shares |  |  |

# **Quarterly consolidated financial statements** Consolidated balance sheets

|                                        |                      | (Millions of yen)       |
|----------------------------------------|----------------------|-------------------------|
|                                        | As of March 31, 2020 | As of December 31, 2020 |
| ssets                                  |                      |                         |
| Current assets                         |                      |                         |
| Cash and deposits                      | 20,665               | 22,909                  |
| Notes and accounts receivable - trade  | 25,370               | 29,175                  |
| Merchandise and finished goods         | 7,817                | 7,400                   |
| Work in process                        | 7,054                | 7,242                   |
| Raw materials and supplies             | 18,843               | 20,044                  |
| Other                                  | 9,401                | 5,499                   |
| Allowance for doubtful accounts        | (78)                 | (93                     |
| Total current assets                   | 89,075               | 92,179                  |
| Non-current assets                     |                      |                         |
| Property, plant and equipment          |                      |                         |
| Buildings and structures               | 44,233               | 45,636                  |
| Accumulated depreciation               | (21,758)             | (23,187                 |
| Accumulated impairment loss            | (308)                | (296                    |
| Buildings and structures, net          | 22,167               | 22,152                  |
| Machinery, equipment and vehicles      | 204,621              | 212,430                 |
| Accumulated depreciation               | (151,437)            | (161,059                |
| Accumulated impairment loss            | (524)                | (509                    |
| Machinery, equipment and vehicles, net | 52,659               | 50,861                  |
| Tools, furniture and fixtures          | 12,183               | 12,616                  |
| Accumulated depreciation               | (8,217)              | (8,961                  |
| Accumulated impairment loss            | (16)                 | (15                     |
| Tools, furniture and fixtures, net     | 3,949                | 3,638                   |
| Land                                   | 6,994                | 7,325                   |
| Construction in progress               | 12,449               | 13,104                  |
| Total property, plant and equipment    | 98,219               | 97,082                  |
| Intangible assets                      | 70,217               | 77,002                  |
| Goodwill                               | 972                  | 764                     |
| Customer relationship assets           | 2,948                | 2,842                   |
| Software                               | 1,560                | 1,345                   |
| Software in progress                   | 33                   | 36                      |
| Other                                  | 1,908                | 1,648                   |
|                                        | 7,423                | 6,637                   |
| Total intangible assets                | 7,423                | 0,037                   |
| Investments and other assets           | ( 202                | 0.065                   |
| Investment securities                  | 6,203                | 8,867                   |
| Investments in capital                 | 667                  | 691                     |
| Long-term loans receivable             | 993                  | 407                     |
| Deferred tax assets                    | 2,189                | 2,455                   |
| Other                                  | 2,604                | 2,592                   |
| Allowance for doubtful accounts        | (43)                 | (43                     |
| Total investments and other assets     | 12,614               | 14,970                  |
| Total non-current assets               | 118,258              | 118,691                 |
| Total assets                           | 207,333              | 210,870                 |

|                                                          | As of March 31, 2020   | As of December 31, 2020               |
|----------------------------------------------------------|------------------------|---------------------------------------|
| Liabilities                                              | AS OF IVIAICH 51, 2020 | As 01 December 31, 2020               |
| Current liabilities                                      |                        |                                       |
| Notes and accounts payable - trade                       | 15,189                 | 15,099                                |
| Short-term borrowings                                    |                        | · · · · · · · · · · · · · · · · · · · |
| Current portion of long-term borrowings                  | 31,803<br>19,345       | 34,181<br>13,081                      |
| Accounts payable - other                                 | 3,002                  | 3,375                                 |
| Accounts payable - other Accrued expenses                | 8,424                  | 6,826                                 |
| -                                                        |                        |                                       |
| Income taxes payable Provision for bonuses               | 1,247                  | 1,892                                 |
|                                                          | 2,230<br>42            | 1,353                                 |
| Provision for bonuses for directors (and other officers) | 1,144                  | 14<br>897                             |
| Provision for product compensations Other                | 5,369                  |                                       |
|                                                          | -                      | 5,805                                 |
| Total current liabilities                                | 87,800                 | 82,527                                |
| Non-current liabilities                                  | 27.070                 | 20.40.                                |
| Long-term borrowings                                     | 27,958                 | 28,405                                |
| Deferred tax liabilities                                 | 2,285                  | 3,095                                 |
| Retirement benefit liability                             | 5,169                  | 6,020                                 |
| Other                                                    | 1,607                  | 3,519                                 |
| Total non-current liabilities                            | 37,021                 | 41,041                                |
| Total liabilities                                        | 124,821                | 123,569                               |
| Net assets                                               |                        |                                       |
| Shareholders' equity                                     |                        |                                       |
| Share capital                                            | 5,361                  | 5,394                                 |
| Capital surplus                                          | 4,340                  | 4,373                                 |
| Retained earnings                                        | 79,624                 | 81,158                                |
| Treasury shares                                          | (8)                    | (8)                                   |
| Total shareholders' equity                               | 89,317                 | 90,917                                |
| Accumulated other comprehensive income                   |                        |                                       |
| Valuation difference on available-for-sale securities    | 1,437                  | 2,274                                 |
| Foreign currency translation adjustment                  | (19,314)               | (16,715)                              |
| Remeasurements of defined benefit plans                  | (6)                    | (108)                                 |
| Total accumulated other comprehensive income             | (17,882)               | (14,550)                              |
| Non-controlling interests                                | 11,076                 | 10,934                                |
| Total net assets                                         | 82,511                 | 87,301                                |
| Total liabilities and net assets                         | 207,333                | 210,870                               |

# Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)

## **Consolidated statements of income (cumulative)**

|                                                         | Nine months ended | (Millions of yen) Nine months ended |
|---------------------------------------------------------|-------------------|-------------------------------------|
|                                                         |                   |                                     |
| N 1                                                     | December 31, 2019 | December 31, 2020                   |
| Net sales                                               | 181,870           | 142,740                             |
| Cost of sales                                           | 156,983           | 124,652                             |
| Gross profit                                            | 24,887            | 18,088                              |
| Selling, general and administrative expenses            | 18,385            | 15,779                              |
| Operating profit                                        | 6,502             | 2,308                               |
| Non-operating income                                    |                   |                                     |
| Interest income                                         | 499               | 242                                 |
| Dividend income                                         | 384               | 109                                 |
| Subsidy income                                          | _                 | 458                                 |
| Other                                                   | 417               | 216                                 |
| Total non-operating income                              | 1,301             | 1,026                               |
| Non-operating expenses                                  |                   |                                     |
| Interest expenses                                       | 563               | 490                                 |
| Foreign exchange losses                                 | 320               | 176                                 |
| Other                                                   | 287               | 198                                 |
| Total non-operating expenses                            | 1,171             | 865                                 |
| Ordinary profit                                         | 6,631             | 2,469                               |
| Extraordinary income                                    |                   |                                     |
| Gain on sales of non-current assets                     | 51                | 17                                  |
| Gain on bargain purchase                                | _                 | 877                                 |
| Gain on reversal of liabilities                         | _                 | 551                                 |
| Total extraordinary income                              | 51                | 1,445                               |
| Extraordinary losses                                    |                   | ·                                   |
| Loss on sales of non-current assets                     | 15                | 2                                   |
| Loss on retirement of non-current assets                | 49                | 35                                  |
| Impairment loss                                         | 31                | =                                   |
| Loss on disaster                                        | _                 | 83                                  |
| Total extraordinary losses                              | 96                | 121                                 |
| Profit before income taxes                              | 6,585             | 3,793                               |
| Income taxes                                            | 2,169             | 1,754                               |
| Profit                                                  | 4,416             | 2,039                               |
| Profit (loss) attributable to non-controlling interests | 62                | (504)                               |
| Profit attributable to owners of parent                 | 4,353             | 2,544                               |
| i form annound to owners of parein                      | 4,333             | 2,344                               |

## Consolidated statements of comprehensive income (cumulative)

| ,                 | (Millions of yen)                                         |  |
|-------------------|-----------------------------------------------------------|--|
| Nine months ended | Nine months ended                                         |  |
| December 31, 2019 | December 31, 2020                                         |  |
| 4,416             | 2,039                                                     |  |
|                   |                                                           |  |
| 107               | 836                                                       |  |
| (2,672)           | 3,111                                                     |  |
| (794)             | (136)                                                     |  |
| (3,359)           | 3,811                                                     |  |
| 1,056             | 5,850                                                     |  |
|                   |                                                           |  |
| 1,440             | 5,876                                                     |  |
| (383)             | (25)                                                      |  |
|                   | December 31, 2019  4,416  107 (2,672) (794) (3,359) 1,056 |  |